



Proposed FY23 Baseline Budget Draft

John Zinzarella - Jan 18, 2022 Board Meeting

- **Collective Bargaining Unit**
 - Wage rate increase
 - October 2, 2022, Top Wage Rate increases by 4% to \$26.81 per hour
 - Defined Benefit Pension Plan Funding
 - October 1, 2022 GRTC funding increases to 15%
- **Headcount – flat with FY2022 Adopted Budget Headcount**
 - 50 vacant positions – assumed vacancy factor for vacant operator and mechanic positions
 - Contemplates completion of Administrative Classification Study
- **Removal of legacy fare collection expenses**

- Introduction of Medical Benefits Choice
 - Cigna Open Access Plan (OAP)
 - Cigna Consumer Driven Wellness Program (CDWP)
 - Cost neutral to GRTC
- Insurance and Safety
 - Reflects participation in Virginia Transit Liability Pool
- Removed COVID Relief Expenses from Baseline Budget
- No growth in service
 - Revenue miles and revenue hours consistent with FY2022



FY2023 Proposed Baseline Budget

Draft Operating Expenses

Operating Expenses By Department	Actuals				Budget	
	FY2018	FY2019	FY2020	FY2021	FY2022 Approved	FY2023 Proposed Baseline
Operations	\$ 18,823,600	\$ 20,495,299	\$ 22,533,856	\$ 22,807,880	\$ 24,474,954	\$ 26,204,694
Maintenance	9,128,390	9,550,775	10,968,179	11,488,510	11,645,905	11,189,926
Benefits	9,306,346	9,844,092	10,155,746	11,928,485	13,438,549	13,295,949
Insurance and Safety	2,699,880	3,425,764	3,300,724	2,825,415	3,512,367	3,124,151
Planning & Scheduling	1,403,816	1,074,748	762,794	775,810	956,401	963,561
Communications & Marketing	1,986,964	2,199,426	1,656,730	1,658,667	2,071,253	1,569,859
Information Technology	1,010,217	1,719,086	2,086,219	1,895,954	1,736,279	2,023,618
Administrative	2,068,783	2,203,169	2,282,480	2,294,194	3,193,796	3,153,670
Operating Taxes & Licenses	1,571,173	1,715,158	1,922,796	1,634,854	2,186,260	2,184,964
Total Operating Expenses	\$ 47,999,167	\$ 52,227,516	\$ 55,669,524	\$ 57,309,768	\$ 63,215,764	\$ 63,710,392

Operating Expenses by Cost Category	Actuals				Budget	
	FY2018	FY2019	FY2020	FY2021	FY2022 Approved	FY2023 Proposed Baseline
Wages & Benefits	\$ 31,219,973	\$ 33,602,809	\$ 36,669,558	\$ 39,037,219	\$ 42,945,494	\$ 43,758,376
SGR / Maintenance	3,562,612	4,094,015	5,135,817	5,815,357	5,697,891	5,120,650
Fuel & Lubricants	2,023,398	1,821,941	1,673,262	1,501,708	1,714,870	1,790,757
Services	7,535,444	8,082,480	7,372,442	6,317,822	8,195,669	8,372,222
Casualty & Insurance	2,280,817	2,512,758	2,424,682	2,264,776	2,709,300	2,297,600
Materials and Supplies	480,013	1,117,761	1,299,102	1,180,808	681,765	1,061,362
Utilities	768,028	813,060	892,897	945,752	926,475	971,475
Travel and Training	71,394	37,672	59,603	75,114	116,550	126,600
Miscellaneous	57,489	145,022	142,161	171,213	227,750	211,350
Total Operating Expenses	\$ 47,999,167	\$ 52,227,516	\$ 55,669,524	\$ 57,309,768	\$ 63,215,764	\$ 63,710,392

Vacant Positions - FY2023 Proposed Budget

Collective Bargaining Unit Staff	
Operators	22
Mechanics	11
General Utility Mechanics	<u>2</u>
	35
Part Time Staff	
Operators	2
Operations Supervisor	1
Facilities Maintenance	1
Procurement	<u>1</u>
	5
Professional Salaried Staff	
Operations	2
Maintenance	1
Facilities Maintenance	1
Finance	1
Planning	1
Marketing	1
Scheduling	1
Safety	2
Executive	<u>0</u>
	10

Total Vacant Positions FY 2023 Proposed Budget **50**

	Number of Employees
Total GRTC	
Collective Bargaining Unit Staff	<u>326</u>
Existing Staff	291
Vacancies	35
Part Time Staff	<u>56</u>
Existing Staff	51
Vacancies	5
Professional Salaried Staff	<u>108</u>
Existing Staff	98
Vacancies	10
Total GRTC	<u><u>490</u></u>
Existing Staff	440
Vacancies	50

- No growth in service
 - Revenue miles and revenue hours consistent with FY2022
- DRPT Zero Fare Grant
 - \$4.5M DRPT
 - \$1.0M City of Richmond
- Advertising Revenue
 - VCU/Bon Secours \$425k
 - Resumption of advertising program \$180k
- Use of FTA 5307 Flex for Preventative Maintenance
- Renewal of VCU business partnership



FY2023 Proposed Baseline Budget

Draft Operating Revenue

	Actuals				Budget	
	FY2018	FY2019	FY2020	FY2021	FY2022 Approved	FY2023 Proposed Baseline
Operating Revenues						
FTA	5,720,751	8,431,201	8,349,969	3,382,438	6,814,651	7,125,697
DRPT	10,332,273	9,801,751	11,488,634	12,028,253	12,144,780	12,144,780
Op Exp Reimbursement Grant				443,348	661,228	895,989
City of Richmond*	14,284,233	15,166,251	15,938,865	7,957,684	7,749,653	8,021,345
County of Henrico*	7,046,004	8,357,290	8,590,702	4,245,179	4,157,860	4,157,860
County of Chesterfield*	249,109	121,746	434,159	925,974	1,212,455	1,212,455
City of Petersburg	200,000	200,000	200,000	200,000	200,000	200,000
Business Partnerships	-	-	-	1,669,954	2,261,912	1,979,579
Fare & FARE Replacement	7,843,399	8,181,473	5,107,099		5,800,000	5,500,000
Other Sources	836,058	1,051,088	888,080	688,977	713,225	523,475
Federal COVID Relief			3,102,536	25,883,499	2,537,032	-
CVTA*					18,962,968	21,415,000
Prior Year Surplus						534,000
Total Operating Revenue	\$46,511,827	\$51,310,800	\$54,100,044	\$57,425,305	\$63,215,764	\$63,710,180

COVID Relief Funding (CHRSA and ARP)

FY2022 Facility/Fleet Cleaning, Operator Latrines, PPE	\$ 1,895,027.80
FY2023 Employee Recruitment Program	2,500,000.00
FY2023 Consumer Wellness Health Plan Support	800,000.00
FY2023 Fleet and Passenger Communication Technology	1,000,000.00
FY2023 Bench/Shelter/Pad	1,500,000.00
FY2023 Mobility Pilots	1,500,000.00