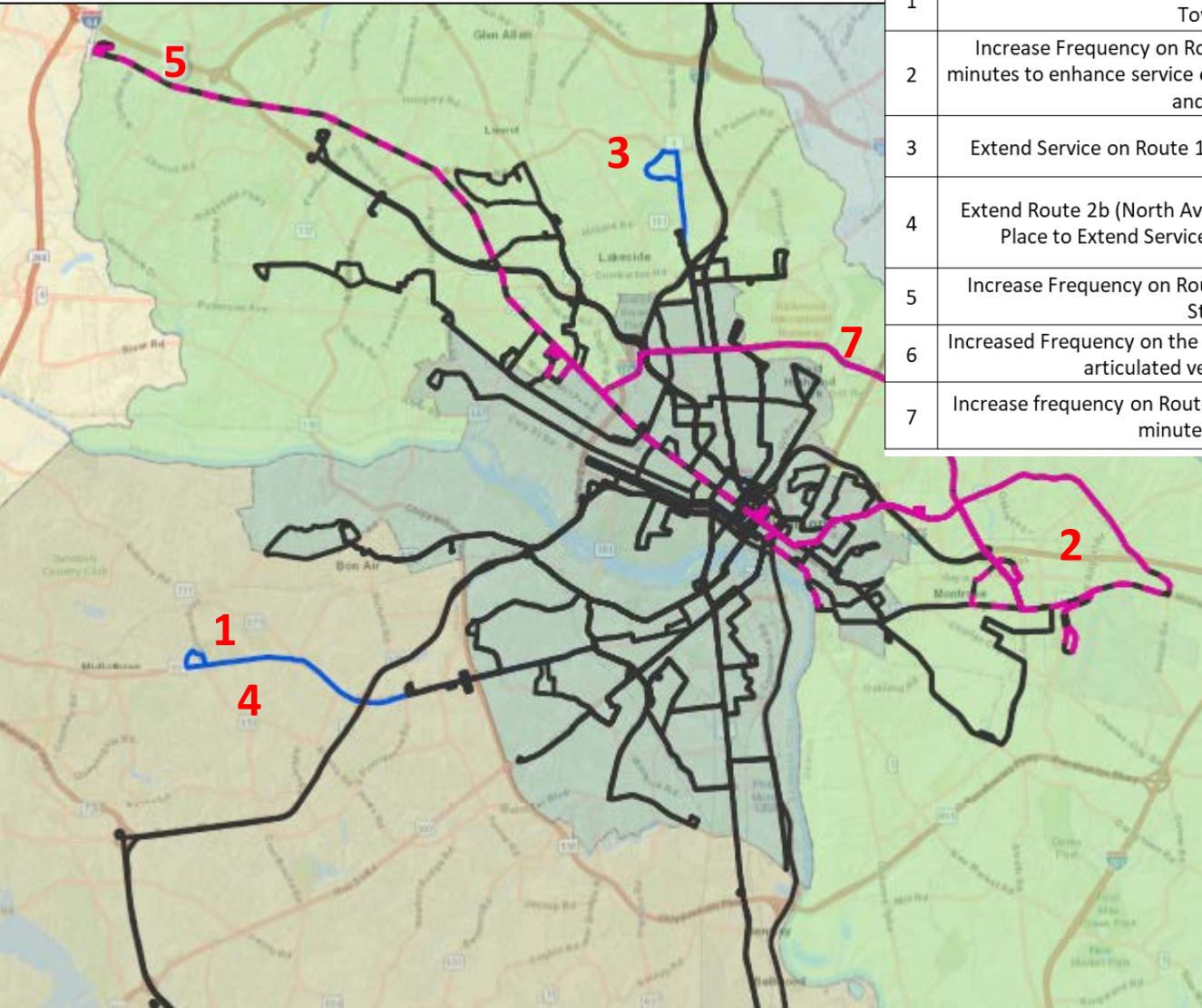


# Discussion of Proposed FY2022 Growth Operational Budget Scenarios and Policy Direction

Julie E. Timm, Chief Executive Officer

# Expansion Considerations FY22



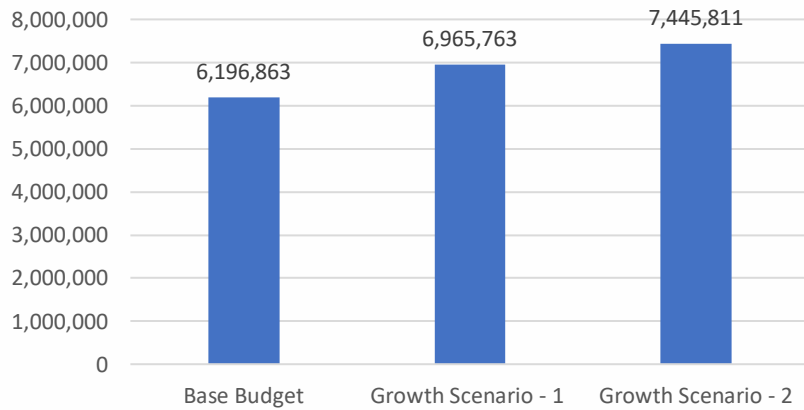
	Improvement Description	Jurisdiction
1	Extend Service South on Midlothian Turnpike to Chesterfield Towne Center.	Chesterfield
2	Increase Frequency on Route 7A/7B from 60 minutes to 30 minutes to enhance service on Nine Mile Road, Laburnum Avenue and the Airport.	Henrico
3	Extend Service on Route 1 North to Brook Road and Parham.	Henrico
4	Extend Route 2b (North Ave/Jahnke/Midlothian) to Arboretum Place to Extend Service South on Midlothian Turnpike.	Chesterfield
5	Increase Frequency on Route 19 to enhance service on Broad Street West.	Henrico
6	Increased Frequency on the Pulse to alleviate capacity issues until articulated vehicles are introduced.	Richmond/Henrico
7	Increase frequency on Route 91 (Laburnum Connector) from 60-minutes to 30-minutes.	Henrico

# Expansion Considerations FY22

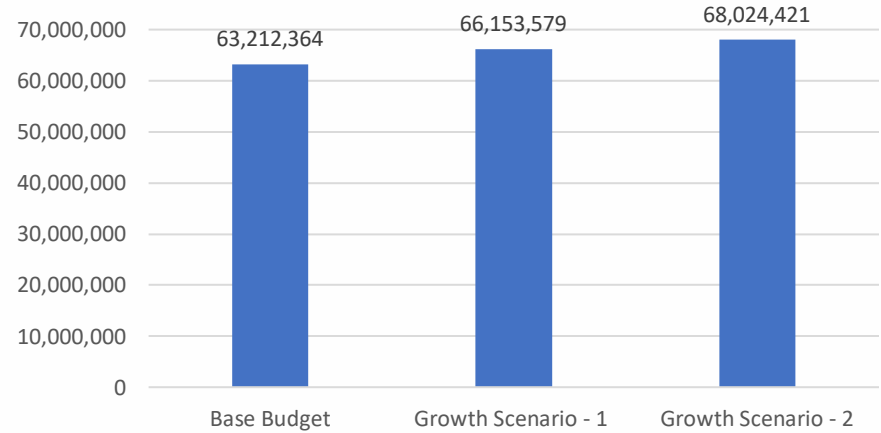
	Improvement Description	Jurisdiction	Growth Scenario - 1 Revenue Miles	Growth Scenario - 2 Revenue Miles
1	Extend Service South on Midlothian Turnpike to Chesterfield Towne Center.	Chesterfield	298,200	298,200
2	Increase Frequency on Route 7A/7B from 60 minutes to 30 minutes to enhance service on Nine Mile Road, Laburnum Avenue and the Airport.	Henrico	358,700	358,700
3	Extend Service on Route 1 North to Brook Road and Parham.	Henrico	112,000	112,000
4	Increased Frequency on the Pulse to alleviate capacity issues until articulated vehicles are introduced.	Richmond/Henrico		95,880
5	Increase frequency on Route 91 (Laburnum Connector) from 60-minutes to 30-minutes.	Henrico		280,286
6	Extend Route 2b (North Ave/Jahnke/Midlothian) to Arboretum Place to Extend Service South on Midlothian Turnpike.	Chesterfield		27,682
7	Increase Frequency on Route 19 to enhance service on Broad Street West.	Henrico		76,200
		<b>Total</b>	<b>768,900</b>	<b>1,248,948</b>

# Comparison of Revenue miles and Expenses

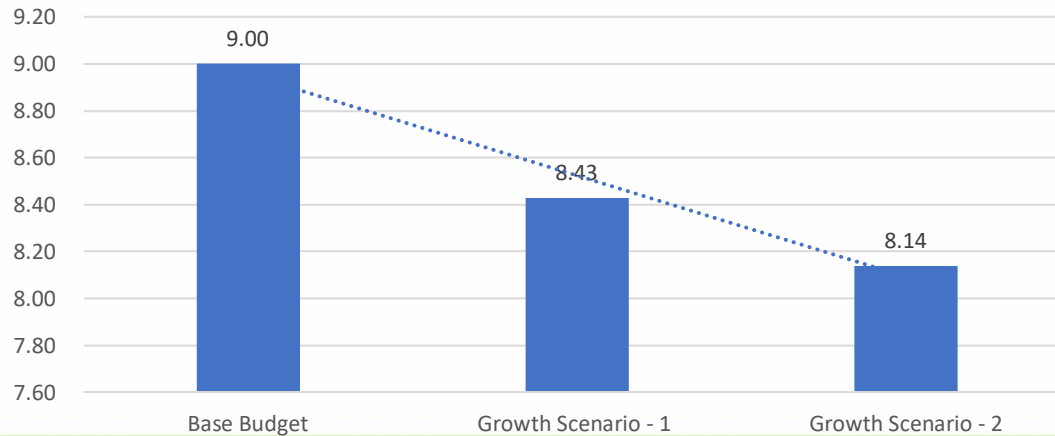
## Fixed route revenue miles



## Expenses



## Fixed route cost per revenue mile



# Revenue Assessment

# FY2022 Operating Revenues and Contributions

	<b>Proposed Budget Base Line</b>	<b>Proposed Budget Growth Scenario - 1</b>	<b>Proposed Budget Growth Scenario - 2</b>
<b>Operating Revenues:</b>			
Customer Revenue - Bus	5,711,120	5,711,120	5,711,120
Pass Program Revenue	389,408	389,408	389,408
Customer Revenue - CARE	686,192	686,192	686,192
Charter Revenue			
Advertising Revenue	605,000	605,000	605,000
Other Revenues	18,750	18,750	18,750
RideFinders and Other Income	694,475	694,475	694,475
<b>Total Operating Revenue</b>	<b>8,104,945</b>	<b>8,104,945</b>	<b>8,104,945</b>
<b>Operating Contributions:</b>			
<b>Federal</b>	\$ 8,235,998	\$ 8,235,998	\$ 8,235,998
<b>State</b>	\$ 11,906,647	\$ 11,906,647	\$ 11,906,647
<b>Henrico County</b>	\$ 4,306,274	\$ 4,306,274	\$ 4,306,274
<b>Chesterfield</b>	\$ 1,231,636	\$ 1,231,636	\$ 1,231,636
<b>City of Richmond</b>	\$ 8,069,887	\$ 8,069,887	\$ 8,069,887
<b>Petersburg</b>	\$ 200,000	\$ 200,000	\$ 200,000
<b>VCU</b>	\$ 1,656,912	\$ 1,656,912	\$ 1,656,912
<b>CVTA</b>	\$ 20,000,000	\$ 28,080,000	\$ 28,080,000
<b>Total Operating Contributions</b>	<b>\$ 55,607,355</b>	<b>\$ 63,687,355</b>	<b>\$ 63,687,355</b>
<b>Total Revenues and Contributions</b>	<b>\$ 63,712,300</b>	<b>\$ 71,792,300</b>	<b>\$ 71,792,300</b>

# Expense Assessment

# Draft FY2022 Operating Expenses

Operating Expenses by Department	Proposed Baseline	Proposed Growth Scenario - 1	Proposed Growth Scenario - 2
	FY2022	FY2022	FY2022
Equipment & Facility Maintenance:	13,581,414	14,215,660	14,611,733
Transportation:	21,416,387	22,198,250	22,980,113
Planning, Scheduling & Marketing:	1,999,573	2,349,113	2,549,113
Insurance & Safety:	3,702,391	4,006,528	4,145,877
General and Administrative:	13,950,912	14,780,748	15,092,714
Purchase of Service - Spectran and Van Pool:	6,400,677	6,400,677	6,400,677
Operating Taxes & Licenses:	2,161,010	2,202,602	2,244,194
<b>Total Operating Expenses</b>	<b>63,212,364</b>	<b>66,153,579</b>	<b>68,024,421</b>

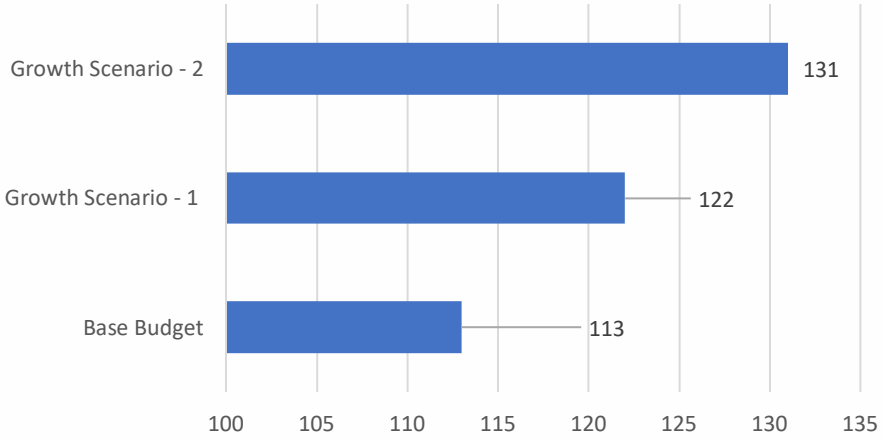


# Draft FY2022 Operating Expenses

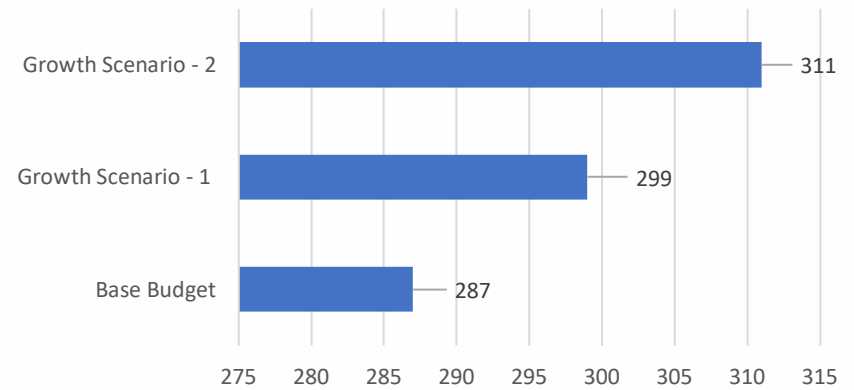
Operating Expenses By Function	Proposed Baseline	Proposed Growth Scenario - 1	Proposed Growth Scenario - 2
	FY2022	FY2022	FY2022
Operations	23,502,166	24,101,334	24,700,503
Maintenance	12,356,924	12,991,169	13,387,242
Benefits	13,807,763	14,224,424	14,641,085
Insurance & Safety	3,702,391	4,006,528	4,145,877
Planning & Scheduling	903,786	903,786	903,786
Communications & Marketing	1,878,148	2,227,688	2,427,688
Information Technology	1,782,629	2,261,499	2,271,499
Administrative	3,124,547	3,241,547	3,309,547
Operating Taxes	2,154,010	2,195,602	2,237,194
<b>Total Operating Expenses</b>	<b>63,212,364</b>	<b>66,153,579</b>	<b>68,024,421</b>

# Comparison of peak vehicles and budgeted positions

### Peak Vehicles

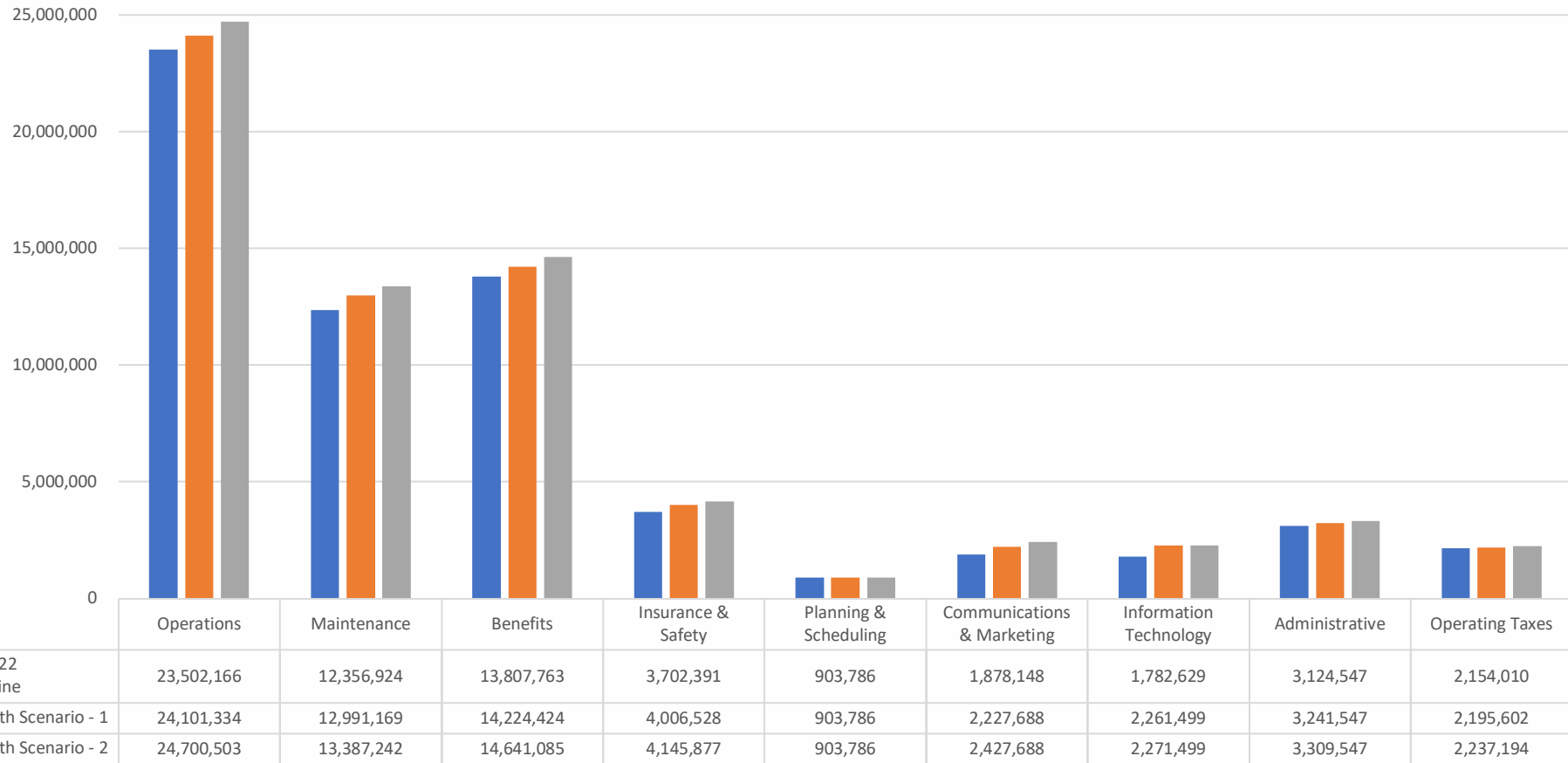


### Budgeted positions - operations

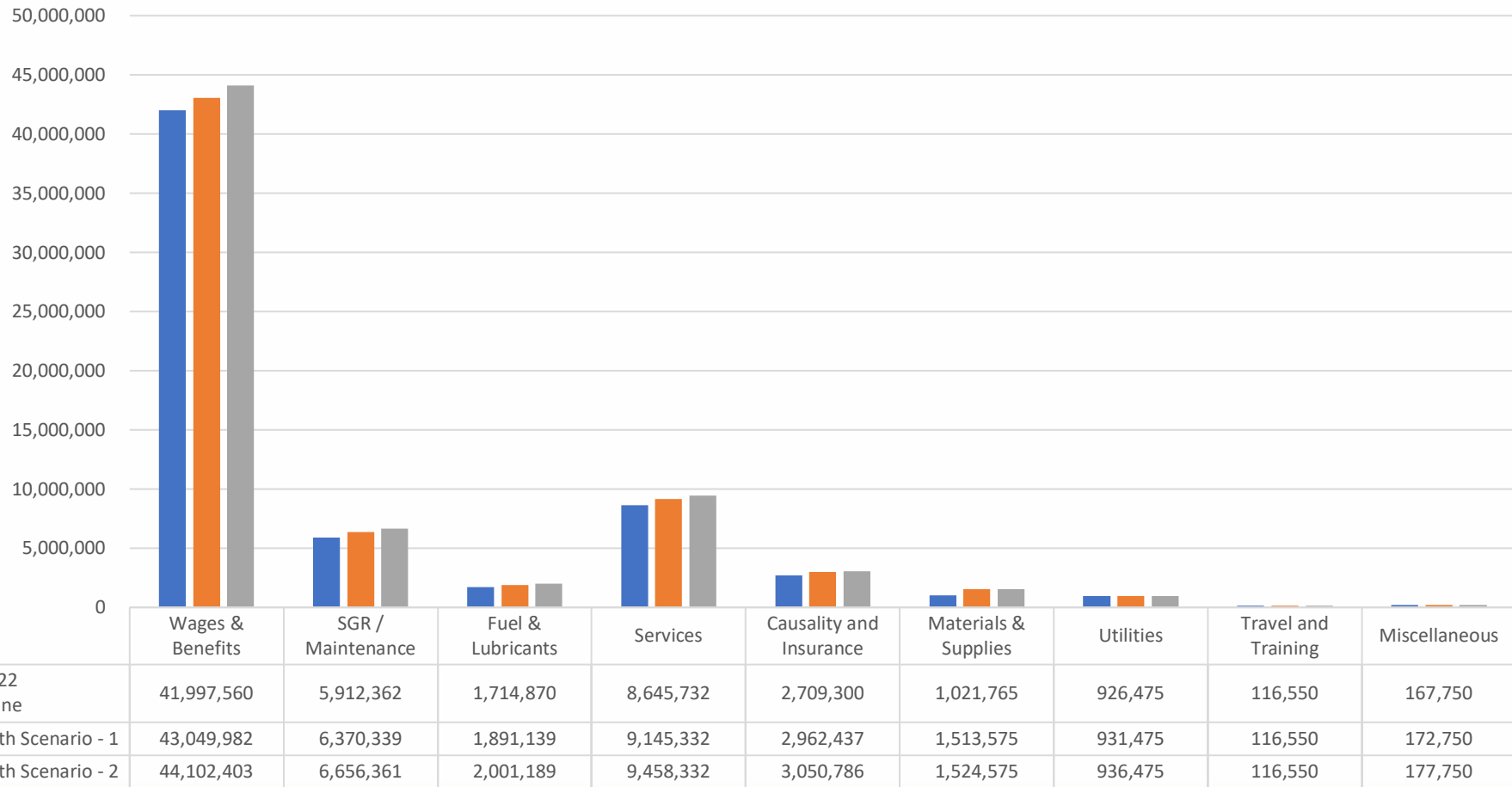


- No additional head count in maintenance / administrative services with the proposed service expansion

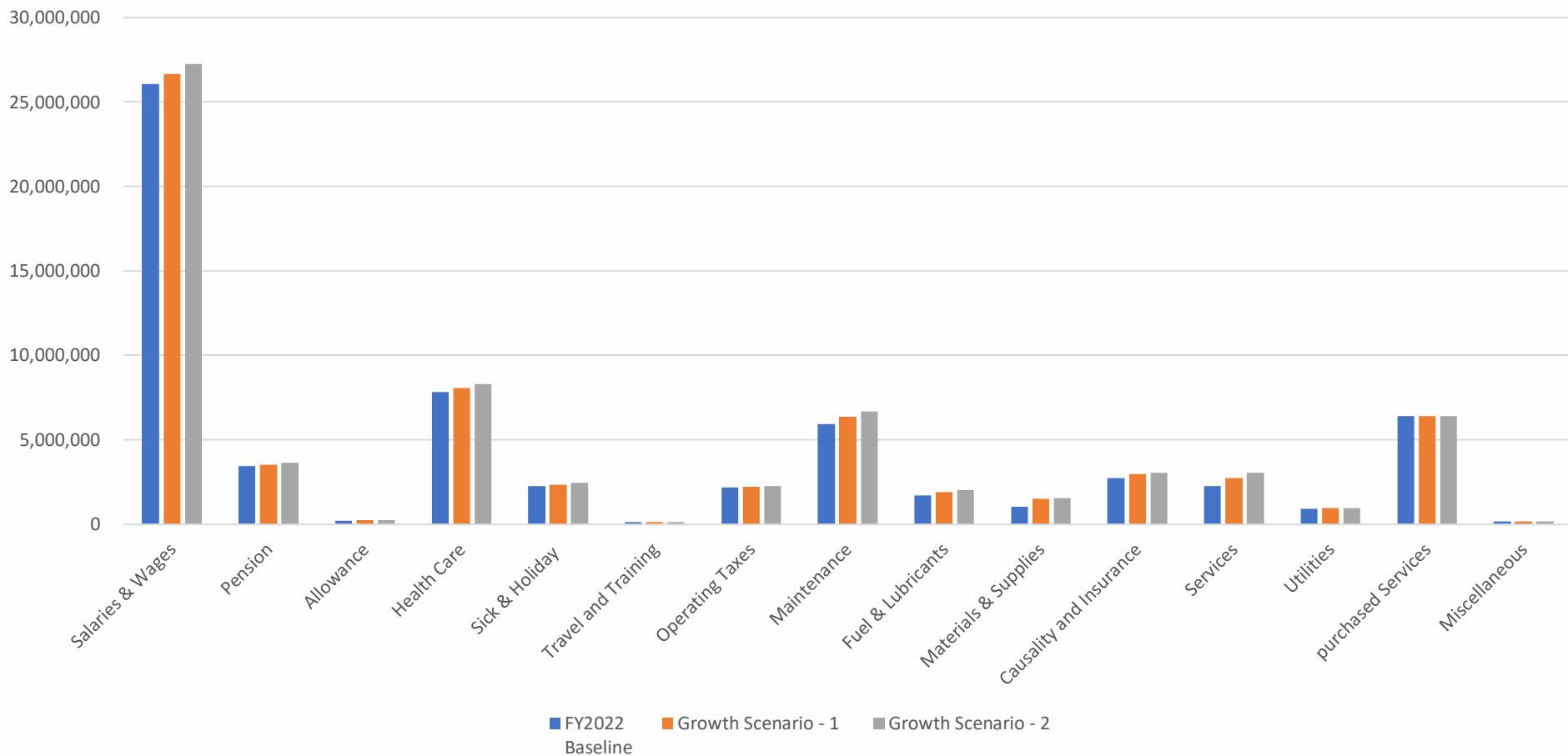
# Areas of Expenditure Growth From Baseline Budget



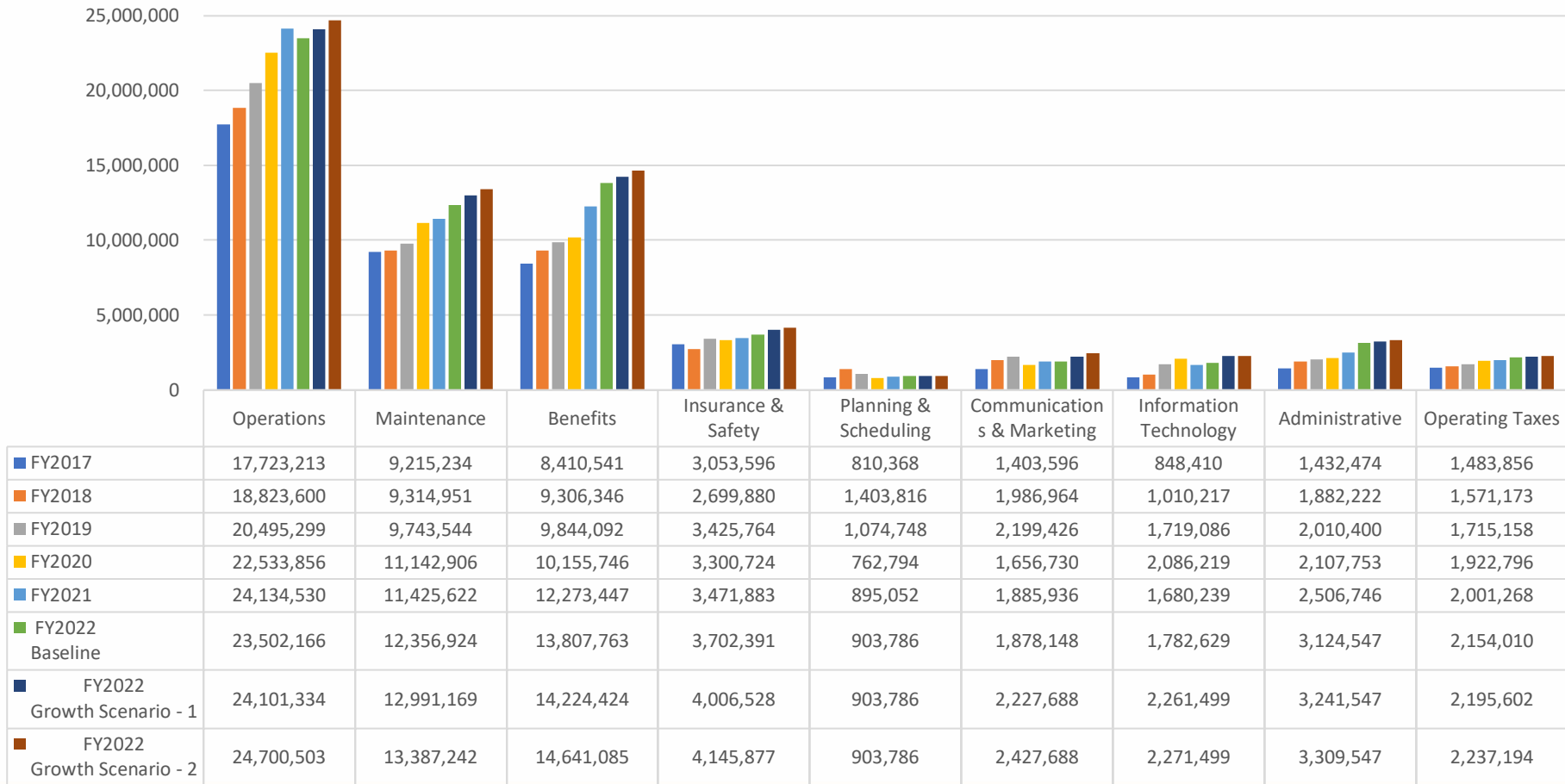
# Areas of Expenditure Growth From Baseline Budget



# Areas of Expenditure Growth From Baseline Budget



# Year to Year Growth



# Next Steps

# Budget Adoption: Next Steps

- January 2021 - Board Discussion on FY22 Operational Growth Budget Scenarios, Budget Assumptions, and Policy Direction
- January 2021 - GRTC Presentation of Baseline Operating Budget to Richmond, Chesterfield, and Henrico
- February 2021 - Staff Presentation of Draft Capital and Operating Plans
- April 2021 - Staff Presentation of Draft FY22 Operating and Capital Budgets
- June 2021 - Board Adoption of Operating and Capital Budgets