

INFORMATION ATTACHMENT
PARATRANSIT VAN REPLACEMENTS

Background

In an effort to provide clean, safe and reliable transportation to GRTC's customers in the Richmond region, staff evaluates the age and condition of its fleet to identify vehicles eligible for replacement. There are currently 30 specialized transportation shuttle buses identified as being at the end of their useful life. At this time staff would like to replace fifteen (15) vehicles. Staff is interested in purchasing twelve (12) Ford Starcraft Allstars and three (3) Chevrolet Spirit of Freedom shuttle buses.

Highlights

- The Virginia Division of Purchases and Supply (DPS) has a contract with Sonny Merryman, Inc. (Contract # E194-79495-MA4486) for a 15-Passenger, body-on-chassis, Ford Starcraft Allstar shuttle bus and a contract (Contract # E194-74640) for a 15-Passenger, body-on-chassis, Chevrolet Spirit of Freedom shuttle bus that GRTC may utilize.
- The price for the twelve (12) 2019 Starcraft Allstars is \$95,129 and the price for the Spirit of Freedom is \$141,280. The total cost for all fifteen (15) vehicles is \$1,565,388.
- The base price for the Starcraft Allstar includes a twelve-month/12,000-mile basic warranty, covering materials and defects, and a five-year/75,000-mile body structure warranty. Staff would like to purchase a five-year/150,000-mile powertrain warranty for an additional \$3,795 per vehicle.
- The base price of the Spirit of Freedom includes a five-year/100,000-mile warranty. Chevrolet does not offer an extended warranty.
- Sonny Merryman, Inc. is certified by the Department of Small Business and Supplier Diversity as a small business.
- A purchase of fifteen (15) CNG-powered shuttle buses will increase the percentage of CNG vehicles in GRTC's fleet to 100%.
- The anticipated delivery date for the twelve (12) Starcraft Allstar vehicles is April 2020 while the anticipated delivery date for the Spirit of Freedom vehicles is August 2020.
- This purchase will be funded with federal, state and local funds.

Source	Federal 5307 (28%)	State (68%)	Local (4%)
Grant #	1458-2019-1	73019-63	
Amount Funded	\$451,060	\$1,095,431	\$64,437

Recommendation

That the Board of Directors authorizes the CEO to issue a purchase order to Sonny Merryman, Inc. in the amount of \$1,610,928 for the purchase of fifteen (15) CNG-powered shuttle buses.

November 19, 2019